

Contract worth around €190 million for Alstom

Alstom wins its first metro system contract in Vietnam

17 January 2017 – Alstom, as leader of a consortium with Colas Rail and Thales, today signed a contract with Hanoi Metropolitan Railway Management Board (MRB) to supply a metro system for Hanoi metro line 3 to start commercial operation by the end of 2021. This is the first integrated metro system contract for Alstom in Vietnam. Alstom's share of the contract is worth around €190 million¹.

Hanoi Line 3 - which is 12.5 km-long - is the second metro line under construction in the city. As part of this contract, 12 stations and one depot at Nhon for trains maintenance will be built. Once operational, the line is expected to carry 8,600 People Per Hour and Per Direction (PPHPD). This capacity will be progressively increased within 10 years after its operation commencement.

Alstom will supply and integrate the metro system which is composed of 10 Metropolis trainsets, Urbalis 400, the Alstom's CBTC² solution which controls trains movement, enabling them to run at higher frequencies and speeds in total safety, as well as the power supply and depot equipment together with Colas Rail³.

"In the context of the France Vietnam collaboration, we are delighted to sign this contract which aims to improve Hanoi's transportation system and reduce the growing traffic in the city. With its advanced and sustainable technology and 16 years' expertise in metro integrated solutions, Alstom is the preferred partner to provide Vietnam with a greener and smarter transportation system" said Jean-François Beaudoin, Senior Vice President Alstom Asia Pacific.

The project will involve six Alstom sites in France: Valenciennes, Saint-Ouen, Le Creusot, Tarbes, Ornans and Villeurbanne.

Alstom, which is the world leader in the supply of integrated urban mobility systems, has been awarded 18 integrated metro projects in over a decade in cities such as Singapore (Circle Line), Guadalajara (Mexico), Dubai (UAE), Riyadh (KSA), Los Teques (Venezuela), and Panama (Metro Line 1&2).

¹ To be booked in Q4 2016-17. Contract's value for the consortium : around €265 ml

² Communication Based Train Control

³ Operational Control Center and Telecommunications packages will be delivered by Thales

About Alstom

As a promoter of sustainable mobility, Alstom develops and markets systems, equipment and services for the railway sector. Alstom manages the widest range of solutions in the market – from high-speed trains to metros and tramways – customised services (maintenance, modernisation,...) and infrastructure and signalling solutions. Alstom is a world leader in integrated railway systems. It recorded sales of €6.9 billion and booked €10.6 billion of orders in the 2015/16 fiscal year. Headquartered in France, Alstom is present in over 60 countries and employs 31,000 people today.

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